



# EPITOME

## CAPITAL

### Walkaway Readiness Scorecard

Could You Walk Away Tomorrow?

This short scorecard helps you gauge how ready your business is — emotionally and operationally — for a values-first exit.

No pressure. No judgment. Just honest clarity.

Score each statement from 1–5:

(1 = Not true at all, 5 = Completely true)

#### SECTION 1: OPERATIONAL READINESS

The business could continue without me for 3+ months without major disruption

Key employees know how to run day-to-day operations

Financials are accurate, current, and clearly presented

Clients, suppliers, and staff are not overly reliant on me

There are documented systems or processes in place

#### SECTION 2: FINANCIAL CONFIDENCE

The business is consistently profitable or cashflow positive

All tax filings, accounts, and records are up to date

I have a clear picture of what the business is worth (or could be)

We have minimal unsecured debt or clear repayment plans

I could explain the business's financial position in under 5 minutes

### SECTION 3: PERSONAL READINESS

I know what I'd do after exiting — even loosely

I've started thinking about timing — even if I'm not ready yet

I care more about who takes over than just how much I get

I'm ready to have a quiet, no-pressure conversation about options

I want to preserve the team, values, and legacy I've built

Your Score:

60–75: You're very close to walkaway-ready

40–59: Solid foundation — a few things to tighten up

Under 40: You're early, but now's the perfect time to start preparing

Want help interpreting your score or planning your next step?

Quiet conversations are what we do. [epitomecapital.co.uk/thinking-of-selling](https://epitomecapital.co.uk/thinking-of-selling)